ACCOMPLISHMENT ACTION STATEMENTS

Acted as liaison to . . . Administered plan created to . . . Attained a referral rate of xx percent . . . Automated billing requirements for . . . Chaired a task force to develop . . . Compiled statistics proving . . . Completed project \$x,xxx under budget in x months . . . Conducted management activities of . . . Conducted studies on . . . Consolidated regular reports of . . . Counseled large group of . . . Created financial model that . . . Created financial plan used to . . . Created a new product image with . . . Cut production time by xx percent by . . . Designed equipment for . . . Designed project promotional plan which . . . Developed new procedures to . . . Developed a unique program that Directed activities which . . . Directed a consumer research study which . . . Directed the department staff of xx that . . . Discovered problems which . . . Established Reporting procedures for . . . Generated increased morale of team by . . . Held the best closing rate of xx percent . . . Implemented computerized system to . . . Improved productivity by . . . Increased earnings xx percent in six months by . . . Initiated a clever campaign designed to . . .

Installed a process that . . . Interviewed candidates seeking Managed, organized, staffed, and trained . . . Managed xx engineers in project which . . . Marketed new concept in . . . Performed financial analysis designed to . . . Personal actions involving . . . Planned and directed a team of . . . Planned marketing strategy used to . . . Promoted new technique where . . . Provided services which . . . Purchased \$xx,xxx of . . . for . . . Rated in top ten performers for xx years Received x promotions in x years Recruited talent for . . . Redefined a process that . . . Reduced expenditures by . . . Reorganized the function which . . . Reorganized work patterns which Served on major . . . Serviced a team of physicians who . . . Sold new concept to top management by . . . Sold xx,xxx units in two months by . . . Strengthened organization by . . . Supervised a staff of . . . Taught training programs for . . . Traveled extensively to . . . Wrote market plan designed to . . . Wrote proposal that achieved . . . Wrote xx publications in the field of . . .

ACTION